TeraGo

AbleIT Inc.

:

LOGISTICS COMPANY GETS COMPETIVE EDGE WITH CLOUD

Hybrid IT Case Study

Cloud

Colocation

Connectivity
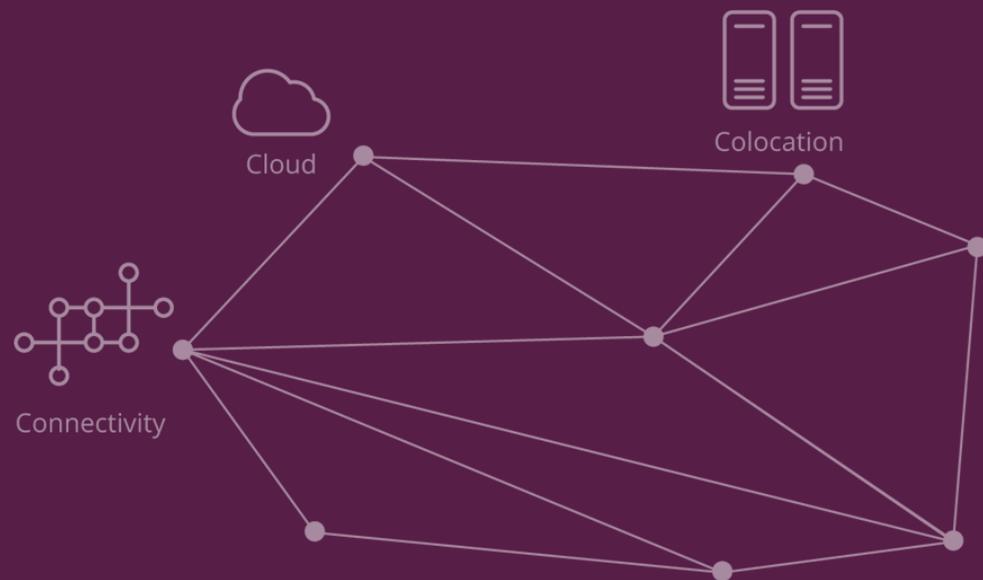
Case study by TeraGo®.

For more information about TeraGo's Hybrid IT Framework, or to discuss the opportunity of the cloud for your business call 1.866.837.2465. Learn more about TeraGo at terago.ca.

Logistics Company Gets Competitive Edge with

Cloud Disaster Recovery Solution

In this case study:
- **Hybrid IT model using private connection, data centres and IT services.**
- **Protecting real time fast delivery of customer data.**
- **Seamless partnership between TeraGo and AbleIT to service client.**

The client is a 3rd party logistics provider that transitioned over the years from a bricks and trucks warehousing and distribution company to a complex logistics management company. In a category with products for "rushes" and "hot shots", a few minutes break in data access results in lost revenue and missed new business opportunities.

They are a leader in their category because they transformed their business digitally. Real time, fast delivery of data is crucial for:

- Real time inventory management.
- Time sensitive fulfillment.
- Rush communications for distribution.
- Complex communication between multiple parties.

They needed to ensure their systems and data are protected and available 24/7. AbleIT created a disaster recovery solution that delivers high service levels and minimizes operational costs. TeraGo provides secure data centres and fast connectivity for speed to market and speed of recovery in the event of disaster.

"Digital transformation is driving our logistics customer's ability to meet customer demand and lead their market."

Madan Murthy
AbleIT

Virtual environment provides flexibility and efficiencies

The business operates in many locations across western Canada with multiple operating systems identified as mission critical. They needed flexible solutions, right-sized to avoid the extra costs of infrastructure. They also needed expertise to set up and maintain disaster recovery.

AbleIT established a virtual environment with 24/7 service and minimized replications costs. TeraGo's secure and redundant data centres were chosen for a production site and a disaster recovery site. The 10Gbps connection is on TeraGo's national network, with an SLA for high availability and extremely fast failover times.

AbleIT uses Zerto's hypervisor and OS agnostic solution for disaster recovery. To ensure the best plan was put in place and also maintained to ensure it works in case of disaster, AbleIT provides managed services. Regular failover/failback and testing events are a key component along with routine maintenance and runbook updates.

Why AbleIT

- Planning services to reduce IT costs.
- Management services to mitigate the risk of downtime.
- Excellent customer service and friendly professionalism.
- Fast response and high availability.
- Customer driven practices.

Why TeraGo

- Owned and managed data centres provide secure infrastructure.
- Canadian data centres meet strict data governance standards.
- Private connection offers optimum protection.
- Secure connectivity between multiple locations and data centres.
- Scalability and flexibility of infrastructure.

For more information on AbleIT's superior Edmonton services call
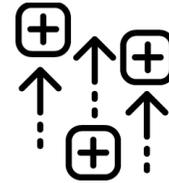
587.523.2252

Learn more about at ableit.ca

Benefits

Protect data	**Cost optimization**	**Maximum uptime**

- Maximum uptime of systems and connections
- Reduced costs on infrastructure and software
- Protection of key customer data

Conclusion

The client takes care of logistics, so their customers can rely on them to get their merchandise to market fast. AbleIT and TeraGo take care of the infrastructure, systems and service so the client can focus on speed and accuracy.

TeraGo has a Hybrid IT Framework that clarifies the choices for on premise, colocation and cloud computing, with more successful success like AbleIT.

AbleIT has offered professional, reliable and superior Edmonton IT services for over 20 years.

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1.866.837.2465

Learn more at terago.ca

Work without worries.

With TeraGo, your systems are safe, your data secure, and your customers connected, so you can fulfill the ever-evolving needs of your business without having to worry about becoming the next IT disaster headline.

Our enterprise-class solutions are backed by a wealth of expertise and knowledge to help clarify the right choices for on-premise and cloud computing.

Connectivity	Cloud	Data Centres
National fibre & wireless network	**Solutions & managed services**	**Operate 5 data centres + AWS partner network**
Private connection Cloud ready internet	Private cloud Hybrid cloud Public cloud Migration Disaster recovery Backup	Cloud solutions Connectivity options

We understand the strength of technology and the role it plays to drive business growth. Being Canadian, we understand the needs, resources, and scale of Canadian companies, so when we say, "leave your business in the hands of experts", we truly mean it.